

GLOBAL SUPPLY CHAIN LEADER

Improve Operational Efficiency | Direct Complex Organizational Change | Reduce Risk

Lead organizations using structured approach, coupled with pragmatic and transparent executive style, driving initiatives to completion. Create value through process optimization. Develop employee talent by coaching and mentoring.

Dedicated manager with open, respectful approach, creating environment of collaboration for solving problems and implementing solutions. Demonstrate reliability and integrity, executing transformations.

Expertise in:

**Project Management | Process Improvement | Category Management |
Talent Development | Leadership | Data Analytics | Procurement, Materials, Logistics**

PROFESSIONAL EXPERIENCE

HALLIBURTON, Houston, TX

Senior Manager and Integration Team Lead, Order to Cash, Baker Hughes Acquisition **2015 - 2016**

Assembled and directed top-performing team of 35 'best athletes' for discovery, integration planning, and execution in preparation for largest oilfield services merger in history.

- Completed process mapping, detailed integration plans and best practice identification across global operational footprints.
- Demonstrated effective project leadership with cross-functional teams, spanning Business Development, Supply Chain, and Finance and Accounting departments by delivering key milestone executive presentations, report-outs, and supporting documentation to Chief Integration Officer.

Senior Manager, Procurement, Materials and Logistics **2012 - 2014**

Led 15-member Battle Red Field Delivery Initiative team and deployed new chemical and proppant service-delivery model. Deployed vendor web-based barcoding to 175 sites and Field Delivery Scanner iPhone app to 990 users.

- Reduced field product and delivery costs by over \$20M through bulk material savings, implementing new logistics strategy and mobility tools and standardizing automated processes.
- On-boarded 52 crews from 11 districts onto chemical service delivery model and 95 crews onto sand scanning, driving 24K barcodes per month with 91% automated goods receipts processing.
- Enabled 'Bill Ready' on location through supply chain optimization and transactional efficiencies.
- Directed delivery of 24 SAP materials management (SAP MM) training classes, enabling course completion for 235 end users.

Manufacturing Center Manager, Casing Equipment **2011 - 2012**

Led and executed global manufacturing strategy for \$200M Casing Equipment product line. Directed 100-person manufacturing operations in Monterrey, Mexico. Managed western hemisphere demand management team and product distribution center.

- Increased 2011 manufacturing shipments 42% over prior year and increased distribution center shipments 91%, achieving record revenue.
- Received 2011 MVP award for operational excellence in response to capturing East Africa market opportunity.
- Maintained excellent safety performance, reducing workplace injury rate by over 50%.

Senior Manager, Corporate Procurement and Global Contracting**2008 - 2011**

Provided operational leadership of \$1B in annual spend across 5 procurement and contracting teams. Managed supplier sourcing, procurement contract execution, and process improvement. Owned Halliburton's global contract management system (HCM) and delivered training and system support.

- Achieved 2009 and 2010 savings exceeding \$25M and \$30M; reducing risk through on-contract spend of 82%.
- Led HCM Contract Authoring and Essential Principles, training 60 employees in Dubai, Cairo, Singapore, and Johor.
- Received 2010 MVP award for leadership performance and deliverables to Board of Directors Compensation Committee.

Category Manager, MRO and Fuels**2005 - 2008**

Led sourcing and acquisition activities for \$260M global category. Measured category spend, assessed stakeholder requirements, developed strategy, selected and negotiated with suppliers, and managed category stakeholders.

- Built MRO category from inception, producing 3-year savings of \$11.7M and in 2008 reducing risk through on-contract spend of 96%.
- Utilized fact-based, win-win negotiation techniques by creating powerful cost modeling tools.
- Consolidated 22 national fuel-card programs into 4 major providers, overcoming internal resistance.
- Implemented national work wear e-catalog for employees and introduced 2 competitive MRO e-catalogs, focusing spend and minimizing transactions which reduced costs and optimized supply chain efficiency.

ADDITIONAL POSITIONS**Project Lead, Global Supply Chain Technology****Procurement Supervisor, Completion Tools Manufacturing****Graduate, Halliburton Supply Chain Management Program (SCMP)****EDUCATION**

Bachelor of Science (BS), Industrial Engineering
MY UNIVERSITY, College, ST

TECHNICAL SKILLS / PROFESSIONAL DEVELOPMENT

Halliburton Business Leadership Development I & II, Mays Business School, MY UNIVERSITY, College, ST
Fundamentals of Project Management for Halliburton M&A, Global Business Management Consultants, Houston, TX
The Art and Science of M&A Integration, M&A Partners, Houston, TX
The Human Operating System, Senn Delaney, Houston, TX
Best Negotiating Practices, Watershed, Houston, TX
Advanced Negotiation Skills, Scotwork, Houston, TX
Strategic Cost Management, Anklesaria, Houston, TX
Techniques and Fundamentals in Project Management, The Martis Group, Carrollton, TX
Business Forecasting – The Basics, Institute of Business Forecasting & Planning, Orlando, FL
Inventory Management, APICS, Carrollton, TX